



engineering and  
infrastructure.



concepts. consulting. training.

## Who we are

ICON-INSTITUTE Consulting Group is one of the leading development consulting companies based in Germany. We offer innovative solutions and services to our clients and partners. Our reputation for excellence and efficiency is built on nearly 50 years of experience and a portfolio including over 860 assignments in more than 100 countries.

## ICON Business Areas

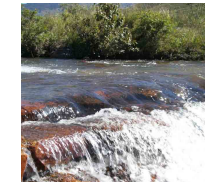
- Education and Training
- Economic Development
- Financial Sector Development
- Engineering and Infrastructure
- Agriculture and Rural Development
- Social Policy and Health
- Social Research and Evaluation
- Statistics
- Information and Communication Technology
- Governance and Public Administration
- Justice and Legislation



## ICON's Projects and Offices



## Fields of Work



### Water Supply

- Assure permanent access to good quality water and make it affordable
- Safeguard reliable and sufficient supply of water

### Waste Water Disposal

- Collect sewage in sound ways, increase hygienic conditions and reduce health hazards
- Treat wastewater appropriately using methods tailored to prevailing conditions

### Integrated Water Resources Management

- Manage and protect scarce resources
- Enable fair access to water by all stakeholders

### Waste Management

- Implement and optimise waste management adjusted to local conditions
- Conserve natural resources and help to transform informal waste scavenging practises into formal public systems contributing hence to improved living conditions of the concerned poor people

### Energy Efficiency, Renewable Energies

- Save resources and reduce energy consumption without reducing living standards
- Provide island solutions for remote places to generate better living conditions



### Climate Change

- Assist in the development of emission reduction strategies and measures
- Develop solutions for Clean Development Mechanism (CDM) and Joint Implementation (JI)

## Our Services

### Studies and Project Preparation

- Feasibility studies, economic and financial analyses
- Environmental studies, environmental impact assessments
- Socio-economic assessments

### Institutional Support

- Support and consulting to public utilities
- Organisation development and assistance in implementation
- Human resources, preparation of job descriptions, assistance in staff recruiting
- Training needs assessment, staff training
- Establishment of financial management systems



- Assistance in establishment of metering, accounting, billing and fee collection systems
- Management information systems
- Preparation of statutes and regulations
- Systems for monitoring of environmental compliance
- Tariff studies
- Public awareness campaigns
- Outsourcing of public services
- Quality management

### Project Planning and Implementation

- Project management
- Design
- Procurement
- Implementation supervision
- Operational support and optimisation
- Preparation of Duty Instructions and Operation Manuals

## Selected References

**Afghanistan:** Consulting Services for the Implementation of the Regional Infrastructure Development Fund (RIDF) ■ Financing by KfW

**Albania:** Water Component of the Social Investment Fund ■ Financing by KfW

**Bosnia-Herzegovina:** Tuzla-Modrac Lake Feasibility Study ■ Financing by EBRD

**Ethiopia:** Design and Implementation of a Capacity Building Programme for Small and Medium Town Utilities ■ Financing by AFD

**India:** Skills Development related to Technicians of Industrial Waste Water Sector ■ Financing by BMZ/GIZ

**Moldova:** Chisinau Water Development Programme - Corporate Development and Stakeholder Participation Programme ■ Financing by EBRD

**Namibia, Zambia, South Africa, Angola, Botswana:** Competence Center of the Southern African Science Service Center for Climate Change and Adaptive Land Management (SASSCAL) ■ Financing by KfW/ SASSCAL

**Palestinian Territories:** Implementation of an Environmental Control Unit in the Municipality of Nablus ■ Financing by KfW

**Palestinian Territories:** Commercial and Financial Viability of the Water Sector ■ Financing by UNOPS

**Palestinian Territories:** Water Programme - Human Capacity Development Component ■ Financing by BMZ/ GIZ

**Philippines:** Integrated Naga River Revitalisation Project (iNRRP) ■ Financing by BMZ/ GIZ

**South Africa:** Institutional and Governance Arrangements for Water Delivery in Chris Hani District Municipality ■ Financing by BMZ/ GIZ

**Turkey:** Accompanying Measures for the Credit Line for Municipal Infrastructure ■ Financing by KfW

**Turkey:** Human Resource and Organisational Development (HROD) ■ Financing by BMZ/ KfW

**Uganda:** Evaluation of the Project "Promotion of Renewable Energy and Energy Efficiency" ■ Financing by BMZ/ GIZ

**Various countries in Europe, Asia, South and Central America, Australia:** "Export Initiative Renewable Energy": Financing Opportunities in the Frame of the "AHK Business Travel Programme for Market Development" ■ Financing by BMWi

**Worldwide:** Technical Consultant for „Climate Partnerships with the Private Sector“ Programme ■ Financing by German Government (BMUB)/ DEG (Member of the KfW Bankengruppe)

**Zambia:** National Rural Water Supply and Sanitation Programme ■ Financing by KfW

For further information, please contact:

ICON-INSTITUTE GmbH & Co. KG Consulting Gruppe  
Business Area **Engineering and Infrastructure**  
Von-Groote-Str. 28, 50968 Köln, Germany

Tel.: + 49 221 937430

Fax: + 49 221 937435

Email: [franka.berdel@icon-institute.de](mailto:franka.berdel@icon-institute.de)

Web: [www.icon-institute.de](http://www.icon-institute.de)

