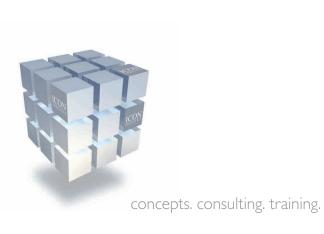








# health.



#### Who we are

ICON-INSTITUTE Consulting Group is one of the leading development consulting companies based in Germany. We offer innovative solutions and services to our clients and partners. Our reputation for excellence and efficiency is built on nearly 50 years of experience and a portfolio including over 860 assignments in more than 100 countries.

#### ICON Business Areas

- Education and Training
- Economic Development
- Financial Sector Development
- Engineering and Infrastructure
- Agriculture and Rural Development
- Social Policy and Health
- Social Research and Evaluation
- Statistics
- Information and Communication Technology
- Governance and Public Administration
- Justice and Legislation

### ICON's Projects and Offices



## Our Approach



Our objective in the health sector is to support structural reforms and modernisation processes in developing and transition countries to improve access to equitable, affordable, sustainbale and high quality

health services and thereby help reducing the burden of disease. A guiding principle of our work is to provide client-focused services and to be responsive to the specific needs of the countries we work in. We formulate and implement hands-on intervention strategies in order to boost human resource capacities, increase cost effectiveness, improve efficiency, reduce inequalities in access to health care, and yield long lasting results.

### Our Expertise

We have proven expertise and experience in the following areas:

- Health policy and planning
- Human resources for health
- Health care financing, including health insurance and payment mechanisms
- Health management information systems
- Health facilities & services
- Primary health care
- Health promotion
- HIV / AIDS, sexually transmitted infections
- Reproductive health, maternal & child health
- Communicable and non-communicable disease control
- Health statistics, epidemiology



### Our Services

We provide a diverse range of services across numerous sectors and deliver tailored solutions in a timely and cost-effective manner to achieve tangible results and sustainable impact. As a result, we have been awarded DIN EIN ISO certification 9001:2008 in quality management.



Our range of technical assistance services includes:

- Applied research, sector analyses
- Feasibility studies, needs assessments and health surveys
- Health technology assessment
- Health sector master plans, hospital business plans
- Project identification and formulation
- Policy advice, counselling and advisory services
- Change management
- Organisational development, institutional strengthening
- Training, curriculum development
- Programme monitoring, mid-term and impact evaluations
- Health Promotion, social marketing, behaviour change communication, awareness campaigns
- HMIS design and implementation
- Monitoring and Evaluation

### Selected References

Moldova: Support to Health Reform and Strengthening of Primary Health Care, TA ■ Financed by: EU ■ Period: 2008-2010

Turkey: Reproductive Health Programme in Turkey:
Operations Research on Key Sexually Transmitted Infections
(STIs) and Human Immunodeficiency Virus (HIV) in Turkey,
TA ■ Financed by: EU-MEDA ■ Period: 2006-2007

Turkey: Maternal Mortality Study from the Reproductive Health Programme, TA ■ Financed by: EU-MEDA ■ Period: 2004-2006

Mexico: Integrated and sustainable Social Development (Desarrollo Social integrado y sostenible), TA ■ Financed by: EU-ALA ■ Period: 2004-2007

Ecuador: Integrated Health Project in the Province of Esmeraldas (Proyecto Intergal de Salud en la Provincia de Esmeraldas), TA ■ Financed by: EU-ALA ■ Period: 2002-2007

Cambodia: Empowerment and Capacity Building of Local Communities in Planning and Monitoring of Development Plans, Health and Adult Literacy, Lot I and Lot 2, TA ■ Financed by: EU-ALA ■ Period: 2007-2010

Bulgaria: Health Promotion and Preventive Maternal and Child Health Care, TA ■ Financed by: EU-Phare ■ Period: 2007-2008

Turkey: National Research an Domestic Violence Against Women in Turkey, TA ■ Financed by: EU ■ Period: 2007-2008

Bosnia and Herzegovina: Strengthening of Public Health Institutes, TA ■ Financed by: EU ■ Period: 2009-2011

Yemen: Health Reform Support Project Impact Study, TA ■ Financed by: World Bank ■ Period: 2009

Tajikistan: Technical assistance to support the strengthening of the health information system in Tajikistan ■ Financed by: EU ■ Period: 2012-2016

Azerbaijan: Support to the State Social Protection Fund of the Republic of Azerbaijan for the Development of a Twinning Fiche on the Introduction of Funded Element within the Insurance-pension System, Identification/ Formulation Financed by: EU Period: 2012-2013

Tajikistan: Development of a Health Management Information System, TA ■ Financed by: EU ■ Period: 2010-2011

Kenya, United Republic of Tanzania: Pre-Feasibility Study identifying State of the Art Project Approaches in cooperation with the Health and Education Programs of the Aga Khan University (AKU) suitable for funding under German Financial Cooperation with the Eastern African Community (EAC), Studies Financed by: BMZ Period: 2011

Lesotho: Health Facility Survey - Round 1, Studies ■
Financed by: MCC Millennium Challenge Corporation ■
Period: 2011 ■ Duration: 6 months



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